



TONY ROBBINS

NEW *year* TRUE *you*

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FOUR STEPS TO TURN YOUR  
*resolutions* INTO *results*

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# NEW *year* TRUE *you*

## FOUR STEPS TO TURN YOUR *resolutions* INTO *results*

### ACTION PLAN WORKBOOK

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Did you know that 95% of the people who set New Year's resolutions never follow through?

The reason is that most people don't understand the process of how to produce lasting results - and they never take the first steps. The following process will walk you through how to get started and create the momentum that will drive you to follow through.

By doing it, you will gain clarity about where you've been, where you are now, and where you want to go. It will also help you create a simple plan to set up your new year so that it truly compels, excites, and drives you.

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### THE KEY OBJECTIVES TO A FULFILLING 2016!

- ✓ Get Clear.
  - ✓ Get Certain.
  - ✓ Get Excited.
  - ✓ Get Focused.
  - ✓ Get Committed.
  - ✓ Get Momentum.
  - ✓ Get Smart.
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*"Whatever you really want, wants don't get met consistently, standards do."*

Anthony Robbins

# First - Some Preliminaries...

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Before you take part in Tony's video, let's do a little background to help get you off to the best possible start.

During the video, Tony will introduce 4 Steps to not just take you forward but to set the path for your personal journey, you need to know where you've come from.

So, take a few minutes to go back and review your past year - this is for no-one else but you, so be frank and don't sugarcoat it (but have some fun!)

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## GET CLEAR.

To begin, you must first gain clarity about where you really are now...

### 1. What did you love in 2015?

A. What were some of your Magic Moments?

What was magical and extraordinary?

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# GET CLEAR.

B. What did you accomplish in 2015?

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C. What are some of the things from 2015 that you want to duplicate in 2016?

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# GET CLEAR.

## 2. What did you hate in 2015?

A. What was challenging this past year?

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B. What do you not want to have happen again?

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# GET CLEAR.

C. What did you learn by going through these experiences?

Why were they incredibly valuable?

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# GET CERTAIN.

Once you know where you are, you need to create certainty about your capacity to take anything you can dream about and make it real.

1. Write down anything in your life that was once merely just a goal, dream, or desire. What are some of the big and little things that at one time seemed extremely difficult or impossible to achieve or acquire?

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2. Circle the two or three items on your list that seemed the most difficult or impossible to achieve.

## GET CERTAIN.

3. For the two or three items you circled, write down the steps you went through to turn each one of them into reality. You may not have done it consciously, but it's likely something stimulated you to want them - so much so that it may have become a magnificent obsession for you.

Then, did you focus on it continuously? Put a lot of emotional charge into it? Then what? Did you actually create a plan? What were the steps you went through?

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## GET EXCITED.

### STEP 1

Now that you are clear about where you've been, and you have certainty about your ability to make your goals and dreams real, it's time to decide where you want to go...

Select an area of your life you would like to improve and describe what that area is like for you currently. Be specific!

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### STEP 2

Write down your rituals that have shaped your current conditions in this area. Be honest!

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## STEP 3

Write down what you want. What's your compelling vision? Be specific!

Be sure to include ANYTHING you want to do, be, share, create, have, give. Include financial goals, personal development goals, physical goals, relationship goals, contribution goals - anything you'd like to learn, enjoy, or do. No matter how silly or outrageous it may seem, this is your chance to dream without limits.

And be sure to keep your pen moving as fast as possible!

Dotted lines for writing goals.

### GET FOCUSED.

Out of your entire list of goals, circle your top four one-year goals you want most. What are the top four goals that, if you could achieve them this year, would get you up early and keep you up late with excitement?



# STEP 4

Write down the rituals that will get you your compelling vision. What would you need to do differently each day to get what you want?

What are some of the things that you may need to do that you don't want to do in order to achieve your goals? If you have enough passion, you can get yourself to do anything, but first you must be certain about what "anything" might entail. Let's look the tiger in the eye!

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## GET MOMENTUM.

Never leave the site of setting a goal without taking some action toward its attainment. You must take immediate action.

1. Decide now: What is one small thing that you will do immediately toward achieving one of your top goals (e.g., making a phone call, booking a meeting, getting on the internet to research, signing up for a seminar, getting a coach, etc.)?

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2. What is one big thing that you resolve to do immediately to achieve this goal (e.g., making a decision, throwing out all the unhealthy food in your house right now, giving something away, etc.)?

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## GET SMART.

To make sure you follow through, you have to get smart and measure yourself consistently.

Remember, most people set some New Year's goals, have no plan or direction, take no action, and then measure again next New Year's! The more you measure something the better it gets. You must resolve now to measure your specific progress daily, or at least weekly.